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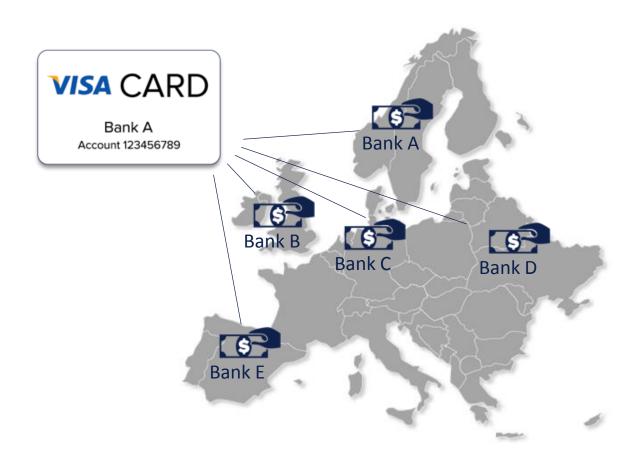








ANALOGY: WHAT DO I NEED TO WITHDRAW CASH WITH MY CREDIT CARD?

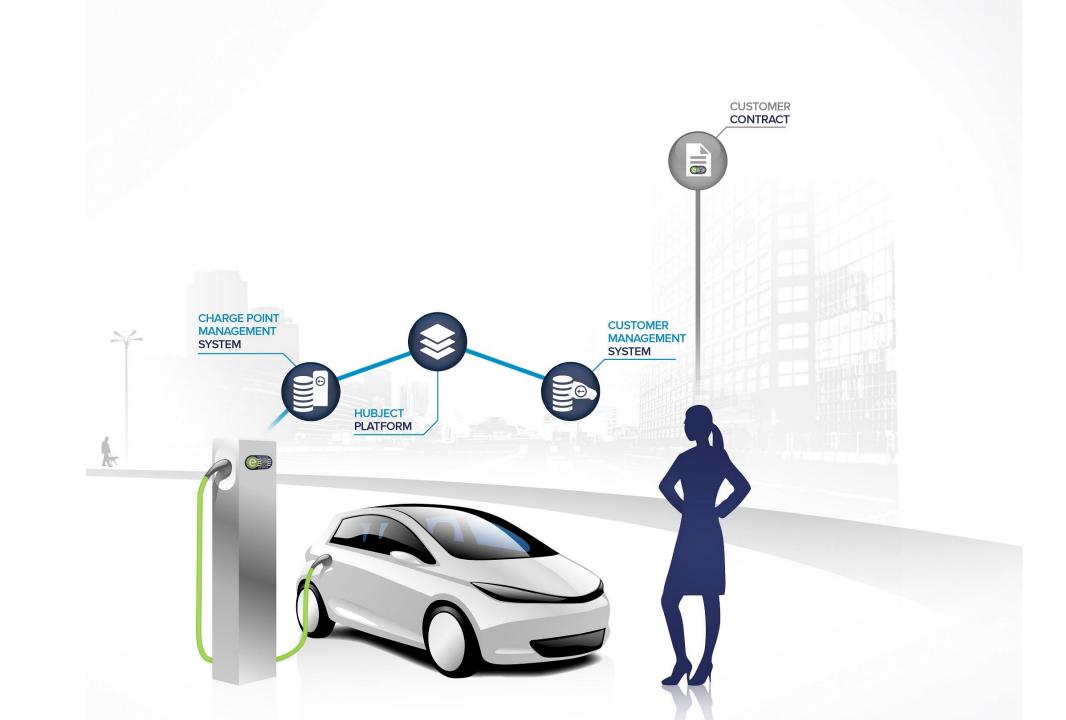


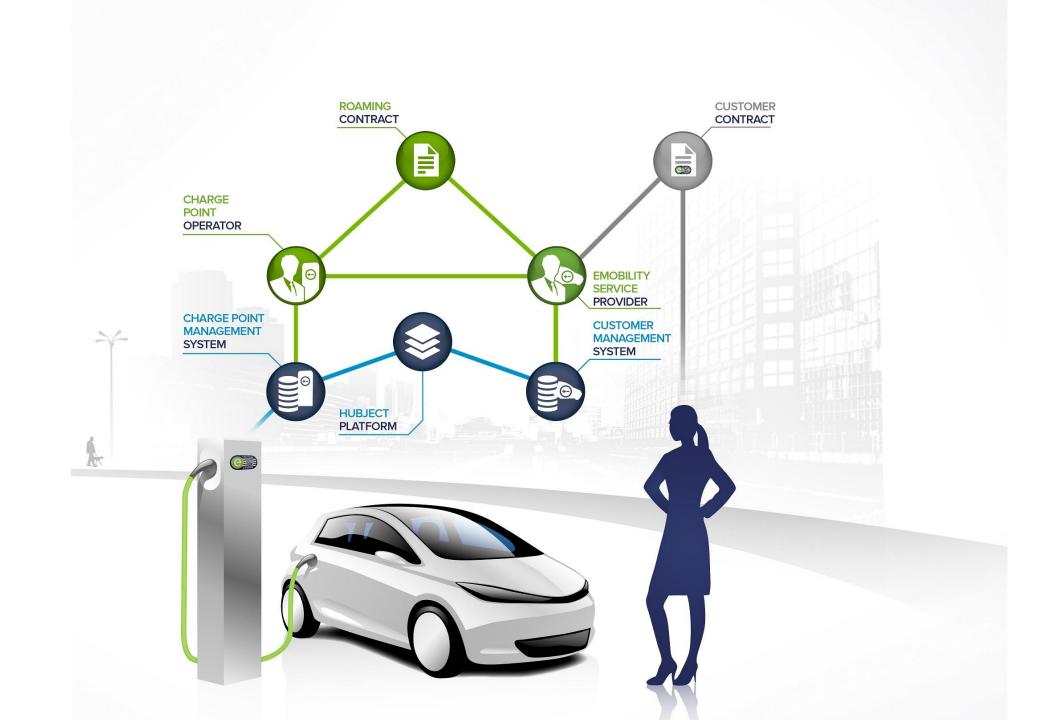












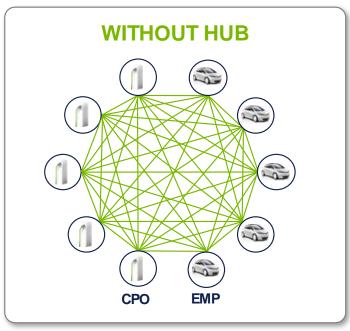
eROAMING M2M COMMUNICATION

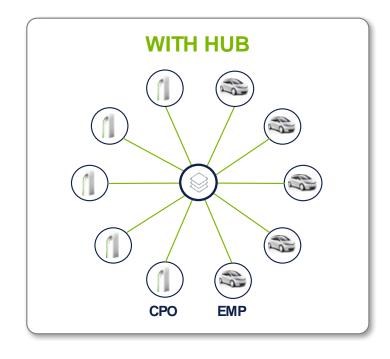


- Leading international eRoaming protocol
- Open protocol but mature governance!
- First ISO15118/Plug&Charge ready protocol available today
- Defines all needed M2M communication modules
- Includes detailed information about business processes
- Standarzed support model for technical implementation



OVERVIEW eROAMING MODELS





EROAMING MATURITY MODEL B2B PERSPECTIVE 1. Charging Islands 2. Regional Hubs 3. Technology

1. Charging Islands
2. Regional Hubs
3. Technical P2P connections
Clearing House

complexitiy and operational costs

Support for Busines model

Maturity

- No connection between different operators
- No payment
- No Value added services
- Development only based on external triggers (regulation)

- Whitelist based
- Low Secirty level
- manually triggered processes with high operational costs
- realtime data possible
- high connection costs
- no common value added services

- real time data
- no joint service level

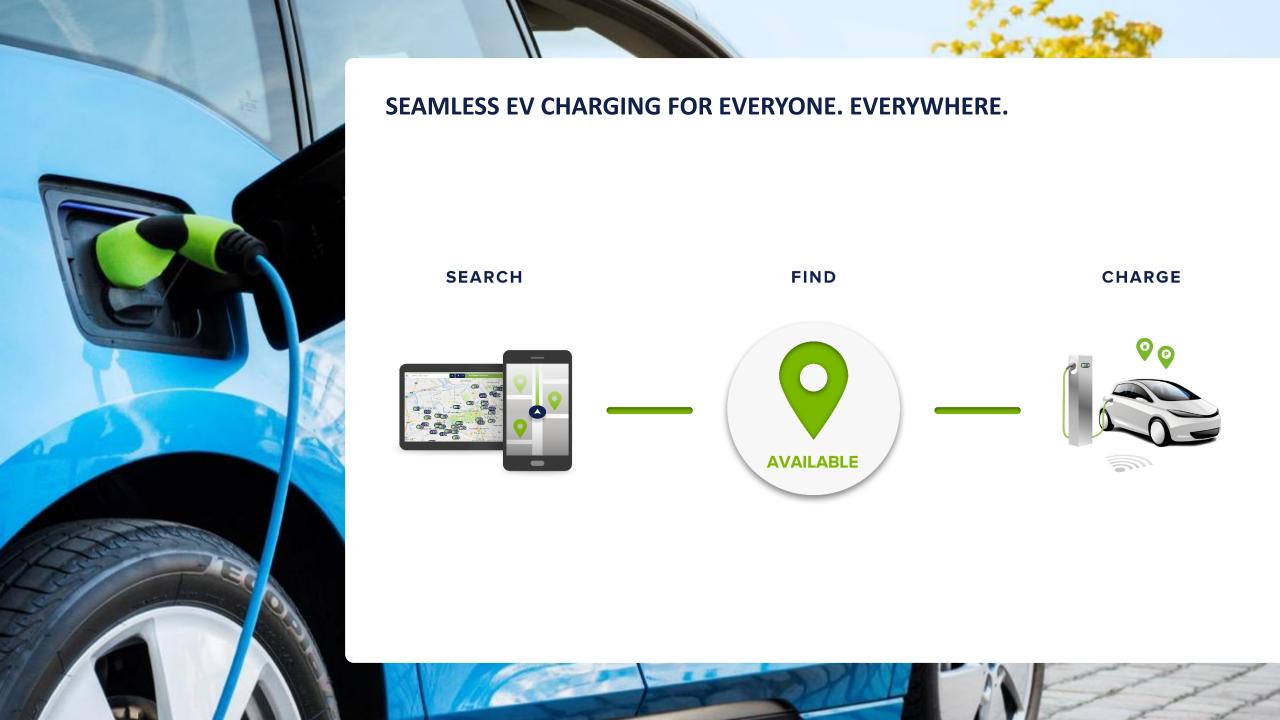
 customer
 experience based
 on the "weakest
 part of the chain"
- Harmonized
 Business Framework
 leads to common
 service levels -> B2C
 customer exp. the
 same experience on
 each charge point



AIMS AND BACKGROUND PAN-EUROPEAN EROAMING INITIATIVE



- interconnecting five major eRoaming platforms across Europe
- simplifying charging of electric vehicles on a cross-operator and cross-border level
- reducing existing barriers and provide a European interoperable charging infrastructure
- following a path that is desired by policymakers (e.g. EU directive CPT)
- being open to other entities operating in the field of emobility



Thank you for your Attention



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